

DARMSTADT, NOVEMBER 2019
BENJAMIN ZOCH – HANSGROHE SE
FLORIAN EICHLER – CENIT AG

hansgrohe



AGENDA

- ► INTRODUCTION HANSGROHE SE / CENIT AG
- ► BENEFITS CATIA 3DEXPERIENCE
- ► SCOPE OF THE SOLUTION
- ► 3DEXPERIENCE PLATFORM INTEGRATION INTO SAP

Introduction Hansgrohe SE





Foundation: 1901

Founder: Hans Grohe

Beginning: metal pressing workshop

Today: Global Company



Production Sides



Hansgrohe Facts and figures



Status as of: 2018

Employees: 4,687 in total

2,864 national

1,823 international

Turnover: 1.081 billion euros

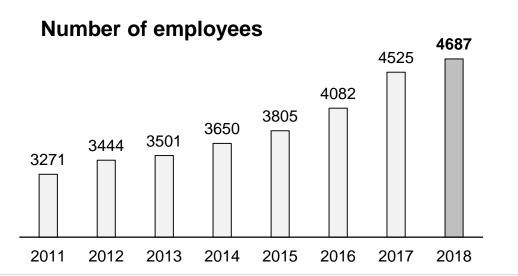
Shareholders 68% Masco Corporation

32% Syngroh

(holding company of the Klaus Grohe family)

Our brands: AXOR and hansgrohe

Award-Winning 500 design prizes since 1974



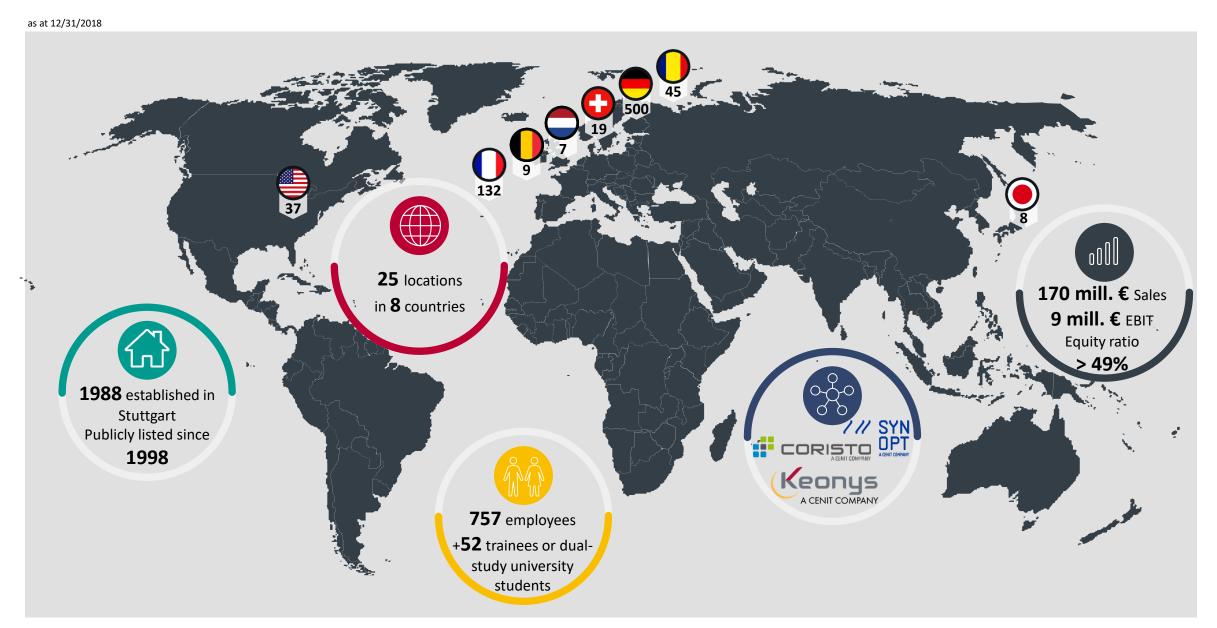


hansgrohe. The Premium Brand



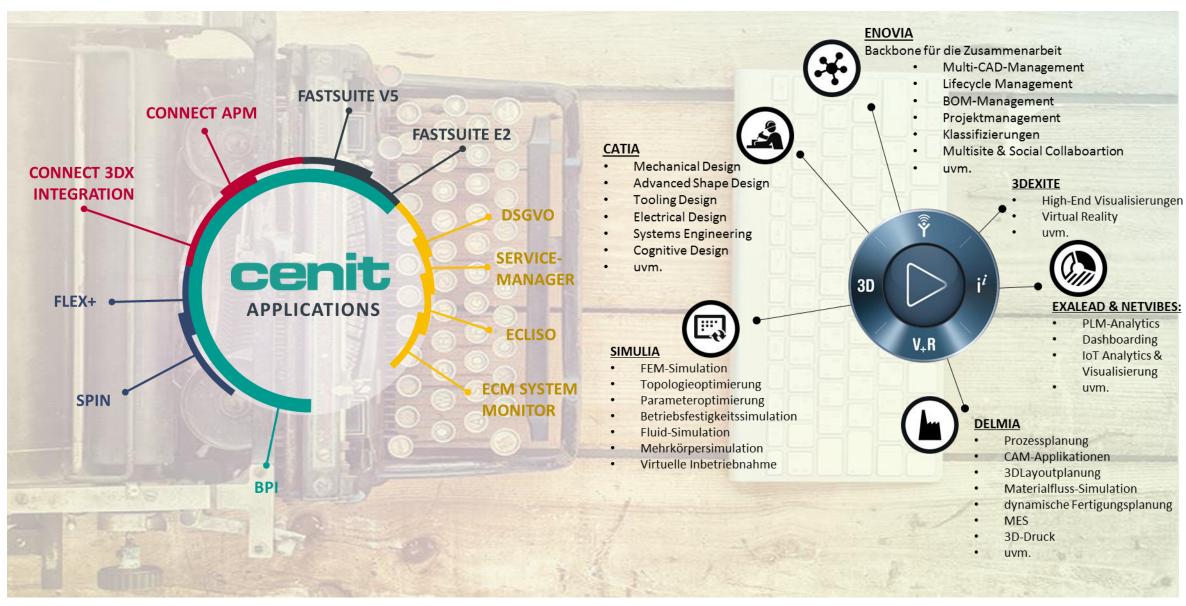
CENIT AT A GLANCE





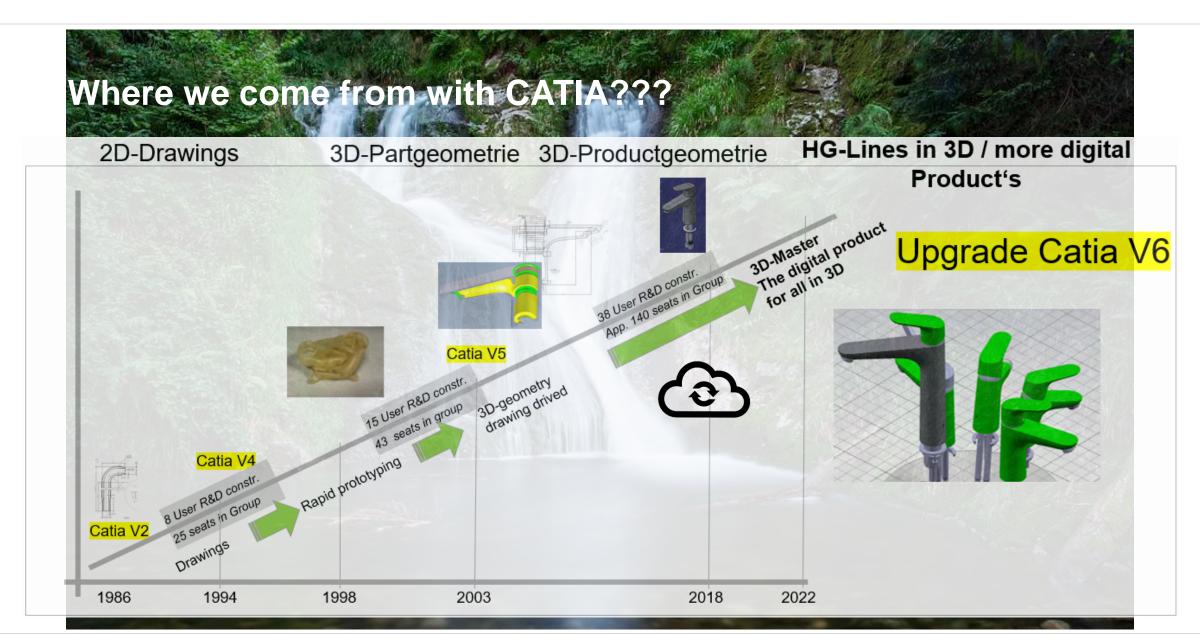
OUR APPLICATIONS

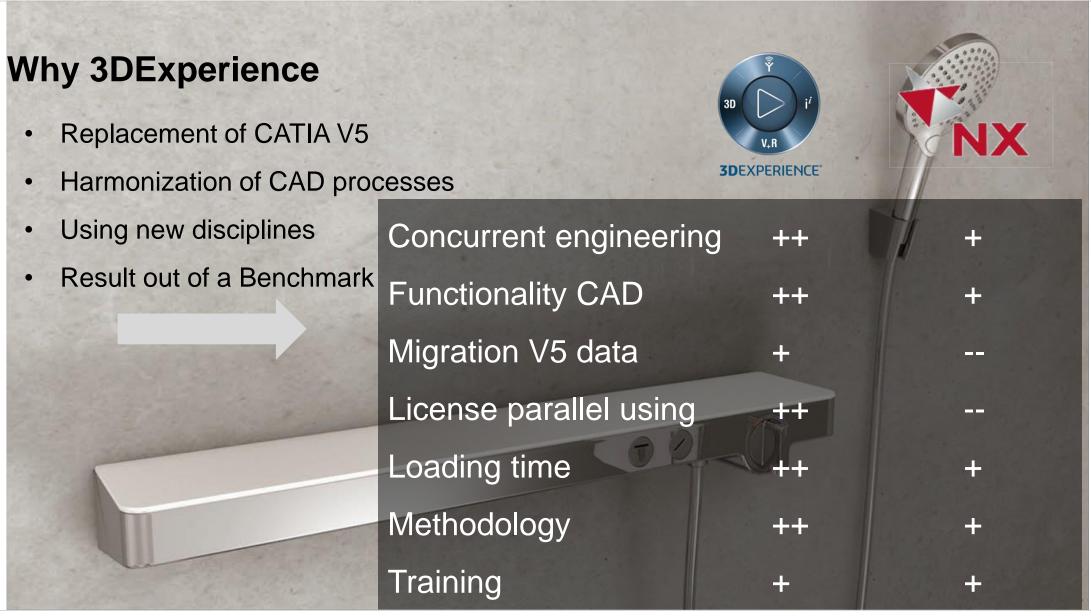


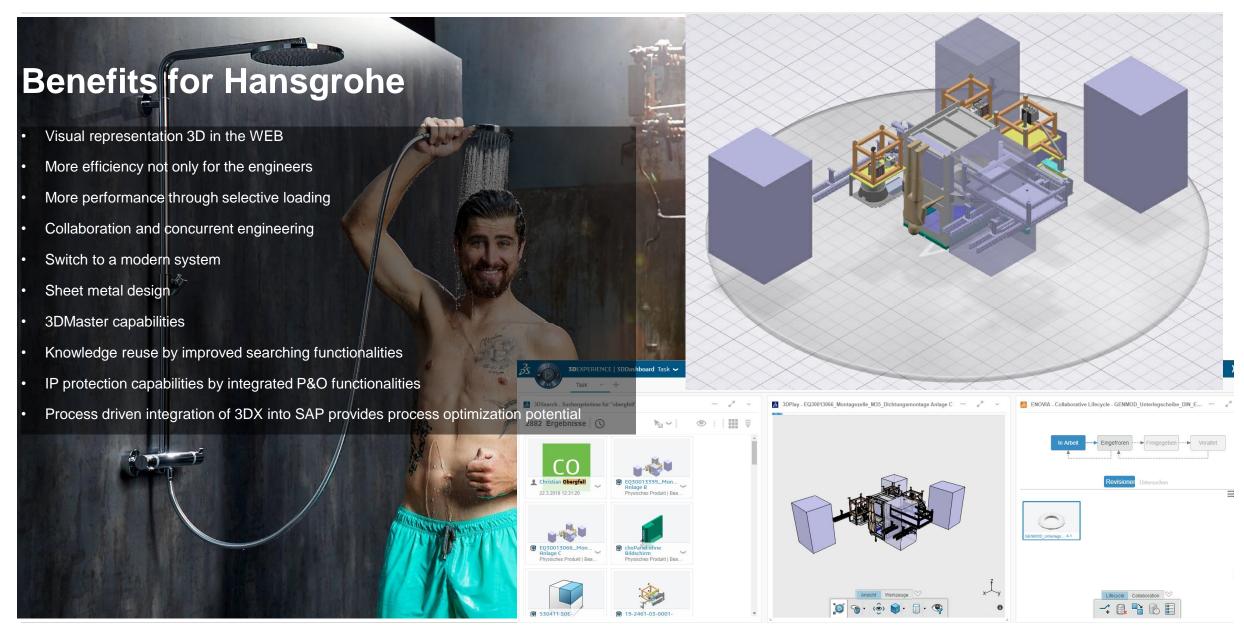




BENEFITS OF CATIA 3DEXPERIENCE







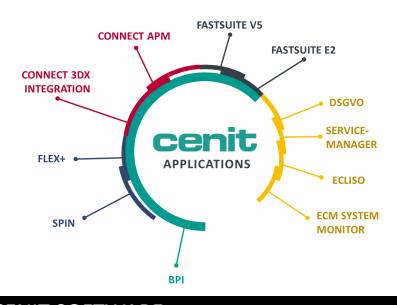


SCOPE OF THE SOLUTION

FUTURE SCOPE OF THE SOLUTION



12





Connect 3DX Integration: to enable digital continuity between the 3DExperience Platform and SAP

cenitSPIN: to enable advanced Configuration and capabilities helping to adapt the 3DExperience Platform quicker



3DEXPERIENCE

CATIA: Advanced Mechanical & Shape Design, 3DMaster, Sheetmetal, Tooling, Knowledgeware, Kinematic

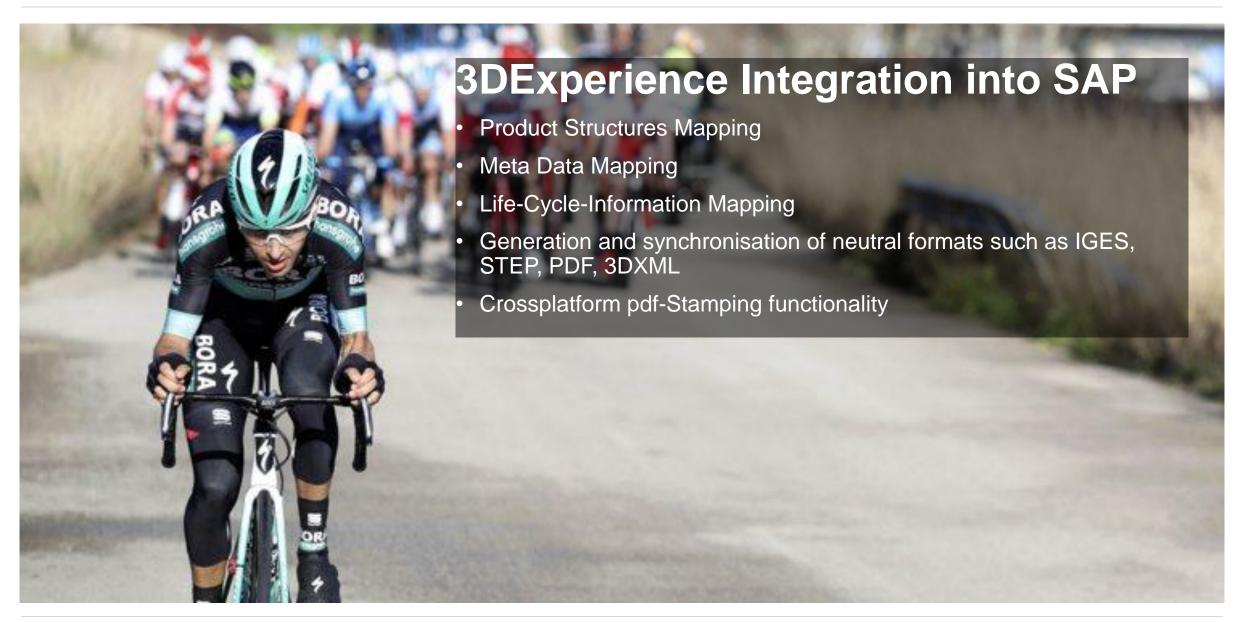
ENOVIA: CAD-Data Management, E-BOM, Project Management, Document Management, Life-Cycle Management, Change Management

DELMIA: NC

SIMULIA: FEM for Mechanical Designers



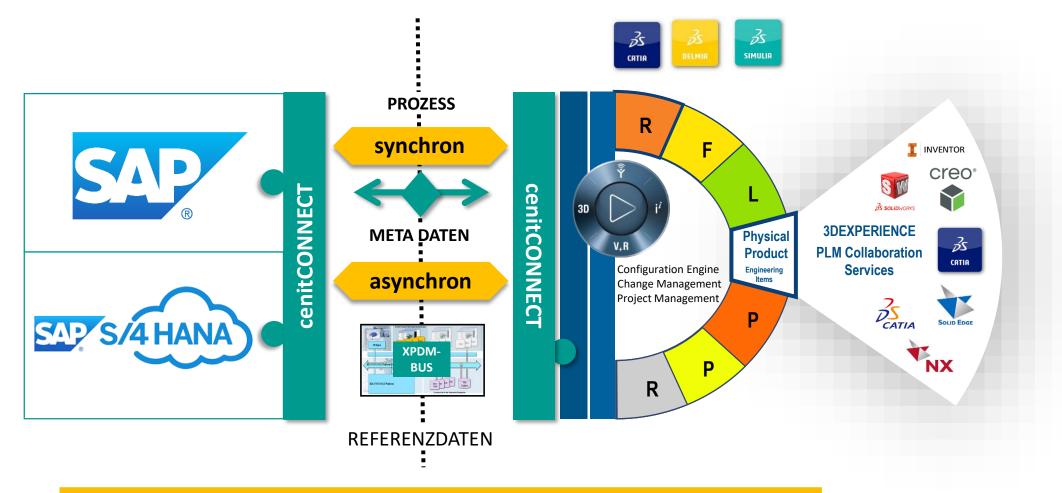
3DEXPERIENCE PLATFORM INTEGRATION INTO SAP



3DEXPERIENCE PLATFORM INTEGRATION INTO SAP — FURTHER TECHNICAL CAPABILITIES



15



- Cloud Integration
- Change Process
- Project Management
- EBOM/MBOM Concepts PPR-Delmia Process •
- Variant Management and Configuration
- Process Management
- Webbased Monitoring and Reporting
 - Life-Cycle-Costing





This document may contain forward-looking statements regarding the business, financial and earnings situation of the CENIT corporation as well as earnings estimates. Forward-looking statements are characterised by such phrases and expressions as "the company may", or "the company will", "expects", "anticipates", "is considering", "is intending", "is planning", "believes", "continues to", "estimates" and other similar phrases and expressions.

Such statements entail no assurance that anticipated events will transpire. On the contrary, such statements involve risks, uncertainty and contingencies that are difficult to predict and are furthermore based on assumptions regarding future events that may prove inaccurate.

Actual outcomes may thus deviate substantially from expectations thereby expressed. Forward-looking statements made by CENIT representing expectations or projections of future events are made in good faith and may be presumed to be adequately grounded in fact; no assurance however can be provided that such statements, expectations or projections will be borne out/fulfilled/ achieved.

Actual operating results may vary substantially from those projected in forward-looking statements and are subject to specific risks - please consult the CENIT AG management report.